

# Getting started with membership growth & development





#### **MEMBERSHIP GROWTH**

**REACH OUT REACH OUT REACH OUT REACH OUT REACH OUT RETAIN RET RETAIN RETAIN RETAIN RETAIN BUILD UP BUILD UP BUILD UP BUILD UP BUILD UP** 

STRENGTHEN & SUSTAIN

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### "Why should membership matter to me?"



Guiding offers girls and young women amazing, life-changing opportunities. We know that guiding helps girls build confidence, reach their potential and make a positive difference to their community and the world. That's why we want to change the lives of even more girls by giving them the chance to belong to Girlguiding.

**Focusing on membership doesn't only benefit future members.** By ensuring we have strong foundations, we'll help our existing units to thrive, deliver great guiding opportunities and make volunteering a rewarding experience too.

Membership needs to be supported by everyone in a district, division or county. Having someone to take the lead or a team to generate ideas is great. But, it's not just down to commissioners or membership coordinators. Everyone can play a role in making sure Girlguiding has a bright, vibrant future in their area.



## From building blocks to membership mini-goals

Teams should focus on one building block at a time and build from the foundations up. For each building block, a team can create a mini-goal with a set of measures that will help them track progress and celebrate their successes. These mini-goals will be more achievable in the short term than the overall goal of increasing the number of girls in guiding.

Here are examples of mini-goals tied to each of the building blocks:

4 We need to focus on reaching out

We'll create additional demand in new communities and in new areas

3 We need to focus on longterm retention

We'll keep our existing young members and adults in guiding for longer

2 We need to focus on building up our offer

We'll recruit more adults and grow opportunities for girls to meet waiting list demand

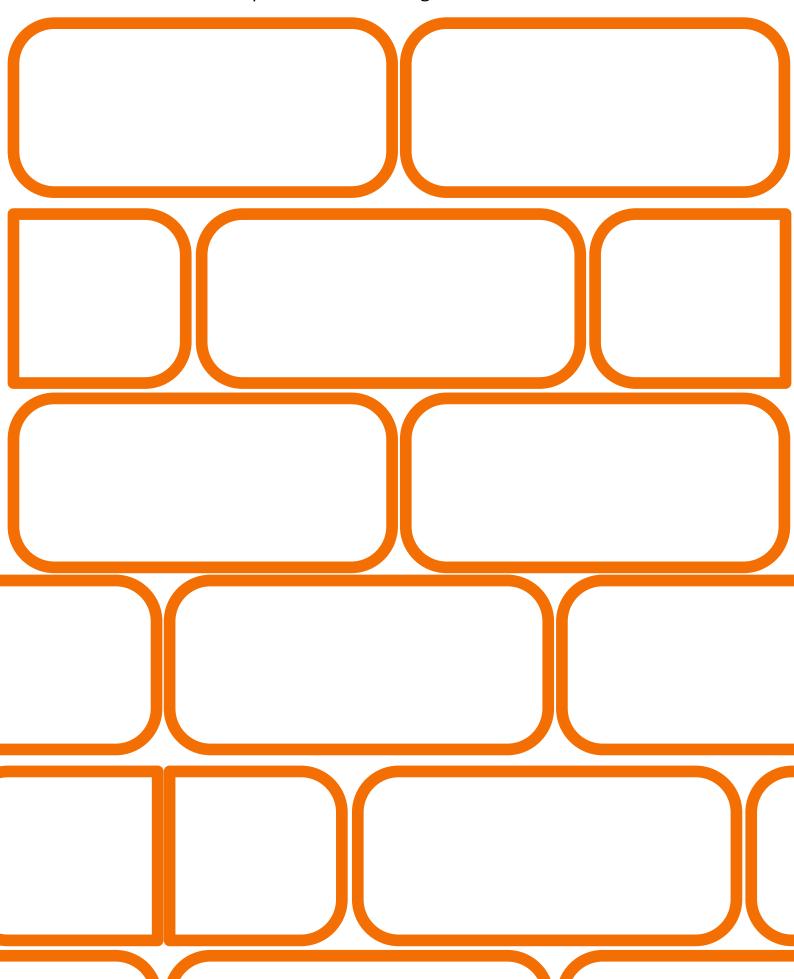
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We need to
focus on
strengthening &
sustaining units

We'll make sure we have strong processes and structures in place to support recruiting, retaining and training all the adults we need to help our existing units thrive

Local teams will need support to set their own membership mini-goals and to come up with plans that will deliver these goals. In 2022, every county will be provided with a quarterly update containing information that can be used to identify growth opportunities and challenges at unit, district, division and county level. If you'd like help with creating a growth plan using this data set or would like to talk about how the data can help you measure progress, please get in touch with the Scottish Membership Growth and Development Team (Membershipadmin@girlguiding-scot.org.uk)

#### **Ideas and inspiration**

Had a flash of inspiration or heard a great idea? Note it down here!



	Review	
Our membership goal is  We aim to achieve this within	Revie	
	How will we recognise success?	
	Who will take the lead	
	When will this activity take place?	
	What difference do we hope to see as a result?	
	What will we do?	